

Firstly, take the income goal that you would like to reach.

Now note down any costs you have in your business and anticipated costs as your business grows.

Now add the totals together and remember to allow for taxes.

Total annual earnings	+	Total annual costs	=	Minimum annual net income
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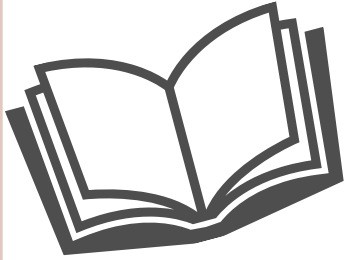
Minimum annual net income	X	1.3 (to allow 30% for taxes)	=	Minimum annual gross income
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So, let's add the profit to the calculations. I've used 20% as a guide here, but you can adjust this as necessary.

Minimum annual gross income	X	1.2 (To allow for 20% profit)	=	Total annual income
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let's take this to make a monthly goal

Total annual income	/	10 (Number of months that you want to work)	=	Monthly income goal for the business.
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Create some packages of similar tasks



Make some tiered packages.

A large, empty rectangular box with a thin brown border, intended for drawing or writing.