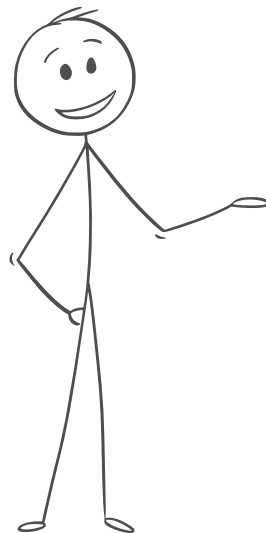


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What do you know about your ideal client?





List the pain points of your ideal client.



List the ways in which you can ease these pain points.



Make a list of where you can find your ideal client online and offline.